



**CHITRIKA**

Artisan Development Foundation

Annual Learning Document 2010-2011



Developed by



**Chitrika** – Artisan Development Foundation



**CHITRIKA**

Artisan Development Foundation

**OUR MISSION**

“Enhancing the livelihoods of the artisans in Andhra Pradesh”

**OUR VISION**

“Achieving economic and social well being of 1 lakh artisans by 2020”

**OUR VALUES**

Working with the artisans not on “art”

Integrated value-chain approach

Working on “mass products”

Working though “Conscientious business model”



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# CHITRIKA

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## Summary for the Year 2010-2011

Particulars	Details	2009-2010 (in Rs.)	2010-2011 (in Rs.)
Funding sources			
	Grants	Rs. 6,05,000	Rs. 3,451,640
	Donations	Rs. 2,50,610	Rs. 60,200
	Consulting	Rs. 67,067	Rs. 69,953
Staff		7	14
	Training programs	1	1
Producer Enterprises	Producer Enterprises (PE)	3	4
	Direct Artisan reach	120	135
	Production (value) of PE	Rs. 12 lakhs	Rs. 17.79 lakhs
	Sales (PE)	Rs. 13.1 lakhs	Rs. 24.39 lakhs
	Member Funds (3 enterprises)	Rs. 6100	Rs. 7900
	Member Deposits (3 enterprises)	Rs. 1.65 lakhs	Rs. 3.82 lakhs

## We are

*Chitrika* - Artisan Development Foundation promotes self-managed and self-sustaining institutions of artisans, supporting livelihoods of 10,000 artisan households directly and 100,000 artisans indirectly by 2020. Chitrika was started with the core objective of working with the artisan rather than the art and has still stuck to the same values. The journey was started with a vague idea of “helping” the artisan and now the idea has been transformed into an institution that believes in the inherent capacity of the artisans to learn and become a key player in the market. We work towards balancing markets, aesthetics and producer concerns for bettering the choices for producer as well as the consumer.

Chitrika will primarily work in Andhra Pradesh covering five artisan livelihoods by the year 2020. In the next 10 years it will improve the livelihoods of 10,000 artisans in Andhra Pradesh. By reaching out to 10,000 artisans it will emerge as the largest development agency, within civil society, working for artisans in India.

Currently Chitrika is working with two weaver cooperatives, one garment cooperative in Srikakulam and a lacware cooperative in Etikoppaka covering 62 artisan families and 135 artisans. Chitrika has also been sanctioned two cluster projects in Srikakulam to promote and develop self-managed producer enterprises under the Integrated Handloom Development Scheme (IHDS).



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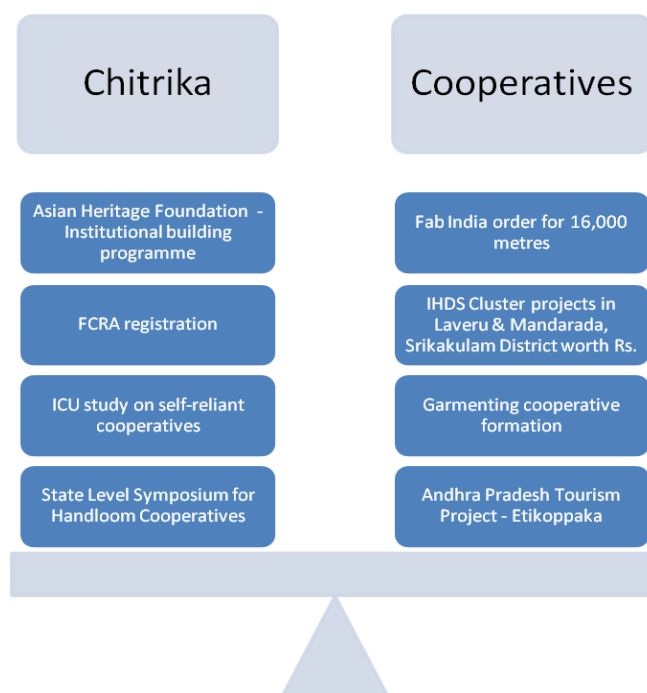
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## As We Move.....

The year has been marked by balancing the management systems internally and externally. This year has been a new step for Chitrika with regards to mobilizing external grants for projects, which are grounded and which directly benefit the artisans. With continuous efforts on the producer enterprises in managing internal systems, governance and exploring market linkages has helped to reap favourable results. This year Chitrika has balanced out its activities at both the organizational level and in the cooperatives, thus providing equal importance.

This year Chitrika has also step to a new milestone with FCRA registration and participating in a National level research study on “Resurgence of Self-reliant cooperatives in India”. This study helped to understand the legalities that cooperatives have across different States and also the field visits provided a learning environment to assess and reflect on the work and standards created by Chitrika in promotion of cooperatives under Self-reliant Act/MACS Act.

### Highlights



### Key Milestones & Challenges

Although Chitrika started with a steady pace, five years since its inception it has now grown wiser in terms of its activities as well as initiatives. At each and every step Chitrika was confronted with the challenges of establishing and setting the systems right internally into the organisation/ producer enterprises as well as externally. Chitrika was able to stand and overcome the challenges to a great extent because of its well built team of professionals and the cooperation shown by its producer enterprises.



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## Milestones

- Better to explain all the above mentioned milestones in the picture.

**National level study on “Resurgence of Self Reliant Cooperatives” in India.**

**State Level “Symposium on Best Practices in Handloom Cooperatives”**

**Fab India – Institutional Order for 16,000 metres**

## Domain wise performance



Chitrika has seven domains that work in an integrated manner to support the needs of artisans, Chitrika supported artisan related institutions and other external entities involved in crafts livelihoods. All the functions in each domain are purely support functions and are not substitute to the involvement of the artisans. Capacitating the artisans as managers of their institutions is the key driver in developing these domains.

All the activities in Chitrika are implemented in two-levels across different domains. The following table is a snap shot of activities undertaken in respective domains in both Chitrika and the cooperative level.

Sno	Domain	Level	Activities
1	Business Institution Management	Cooperative	1 new cooperatives
		Cooperative	Increase in membership of old



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			cooperatives
			Implementation of the Rural tourism project in Etikoppaka
2	Technology & Design Management	Cooperative	Experimenting with blended yarns
		Chitrika	Workshop for value chain actors
3	Marketing Management	Cooperative	Institutional orders – Fab India worth 16,000 metres
		Cooperative	Sales - Rs. 24.39 Lakhs
4	Information Communication & Knowledge Management	Chitrika	Website development
		Chitrika	Promotional Material for cooperatives
		Cooperative	Symposium on Best Practices in Handloom Cooperatives
		Cooperative	Developing training material for cooperatives
		Cooperative	Video on the best practices in Handloom cooperatives
5	Human Resource Management	Cooperative	Trainings for the Board & members
		Chitrika	HR Policy – Revision
		Chitrika	Performance Management System – Revision
6	Finance Management & Administration	Chitrika	Grants – 34.5 lakhs
		Cooperatives	Internal audits
			Working capital loan – Rs. 110000
7	Consulting Services	Chitrika	*As mentioned in the below session

### Financial flow into the organization

Government projects, donations from private entities, individuals and consulting assignments form the major sources of fund for the organization. Most of the grant and donation based money is spend for activities under the business institution management, where in all resources are spent on the core implementing activities. The income earned from the consulting assignment along the year is used to cover all the admin and over head costs of the organization. 17% of the overall fund had been mobilized through consulting assignments alone. Thus Chitrika believes in working on a sustainable model.

Through constant efforts of Chitrika, it has been able to increase the grant component this year, thus creating enough scope to work on core activities that fall in line with the vision of the organization. The below table provides information on the increase of resources in the year 2011 as compared to the previous year 2009-2010.



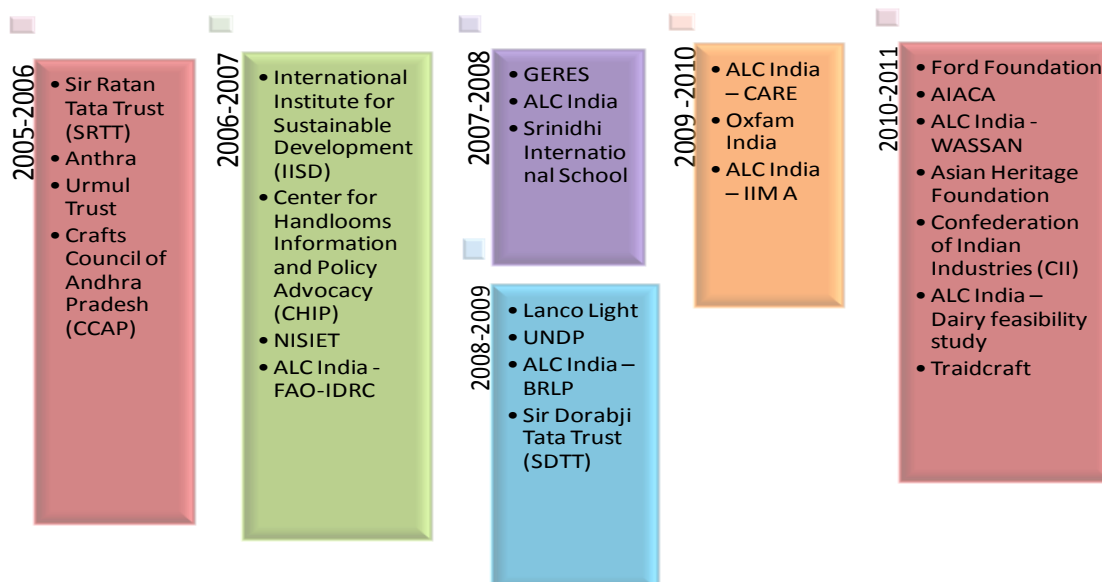
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#	Type	Amount – 2010 (Rs)	Amount - 2011(Rs)
1	Grant	8.5	35.1
2	Consulting	67000	690953
Total		9.1	42.0

## Consulting Assignments:

Consulting assignments are carried out by all the domains across the year.



The prime purpose of taking up consulting assignments is to enable knowledge sharing; to be in line with the changing situation of artisan livelihoods and to indirectly address issues that may go unheard. Through these insightful learnings, Chitrika aims to design and build successful interventions in the artisans' livelihood. Chitrika believes that taking up artisan livelihood related projects and getting associated with others in the same line will enable the Chitrika in contributing to the sector in a constructive manner. To add on to these, it is one way of generating revenues for the organization. As a long-term plan, Chitrika wants to implement a model where in the strategic team would generate its own salaries. Service portfolio of Chitrika includes services to artisans, artisan collectives and organizations working with artisans.





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Assignments done in 2010-2011: The year resulted in varied kinds of assignments where in the team of Chitrika were involved activities including institution planning, capacity building, evaluation and research on producer groups. Chitrika earned **Rs. 690953** in the year 2010-2011.

#	Consulting	Topic of the study	Consulting revenue generated (in Rs.)
1	Access Livelihoods Consulting India (ALC – ICU)	National study on “Resurgence of Self-reliant Cooperatives in India”	81975
2	Asian Heritage Foundation (AHF)	Capacity building of three Producers’ enterprises in Andhra Pradesh	36000
3	Confederation of India Industries (CII)	Preparation of Dossier of NGOs in South India	60300
4	All India Artisans & Craft workers Welfare Association (AIACA)	Strategic planning for AIACA	19790
5	ALC – IIM A	Farmers survey on Cocoa cultivation	19470
6	ALC	Dairy feasibility	16651
7	FF	Strategic building and Evaluation of partners of Ford Foundation	134000
8	NIRD	Exposure visit on “Livelihoods” for NIRD students	24767
9	Traidcraft	Study on “Income tracking of Tsunami affected families in Tamil Nadu	298000
<b>Grand Total income generated through consulting services</b>			<b>690953</b>



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## Chitrika on Field

The year was marked as a learning year and a period where Chitrika as a facilitator could witness the growth of the cooperatives in its true sense. The main focus was on consolidating the activities in the cooperative and on addressing issues other than cooperative promotion which included institutional orders, research and evaluation. The year provided an opportunity to test the cooperative in terms of its growth and sustenance. With external orders from players like Fab India, all the learnings of the members with respect to institution building and collective working were put into a real time application. Coordinating and applying internal systems to collectively manage and deliver desired results was a key factor.



The following table shows the services provided by team of Chitrika to the producer enterprises. The team provided services in their respective domain areas thus ensuring facilitation to the artisans.

TIME COST OF CHITRIKA TO COOPERATIVES FOR THE PERIOD 2010-2011

#	Name of the staff	Annual income (Rs.)	Per day cost (Rs.)	Days	Total cost for days spent for BIM	Time spent in the society				Total cost (Rs.)
						SUCCS	ND	EMACS	GU	
1	Ms. Vijaya Switha Grandhi	240000	658	50	32877	16438	11507	1644	3288	32877
2	Mr. Paresh Badyakar	337200	924	180	166290	66516	49887	33258	16629	166290
3	Ms. Rajeshwari	185400	508	200	101589	20318	20318	0	60953	101589
4	Ms. Savitri	78000	214	210	44877	22438	17951	0	4488	44877
5	Mr. B Ravi Kumar	115200	316	85	26906	10763	8072	8072	0	26906
6	Mr. G Ravi	48000	132	120	15781	0	1578	14203	0	15781
7	Ms. Ratna Kumari	42000	115	60	6904	3452	1381	1381	690	6904
<b>TOTAL DAYS</b>				<b>905</b>	<b>TOTAL TIME COST</b>				<b>395224</b>	

### Producer Business Enterprises

#### Sri Uma Chandrasekhara MACS (SUCCS) (Origin: November 2006)

Sri Uma Chandrasekhara MACS (SUCCS) is located in a village named Devaravalasa, in G. Sigadam mandal, Srikakulam District. With 38 members, the enterprise is run and managed by the members and internally elected board. With three years of consistent learning efforts and ownership, today SUCCS as a group has developed the ability to plan, execute and understand and thus act to overcome challenges.. The members strategize their plans related to production and are also creating market space with adequate number of exhibitions. The enterprise has two full time employees who take care of the sales and administration. The society in a way has become a model for the other weavers to get inspired.



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Fab India order for 16,000 metres has been the major order where it was not mere production but it enabled the weavers and the cooperative employees to understand, communicate and act according to the standards expected by an external buyer. Although there had been few setbacks the overall order execution was a learning experience in terms of maintaining high quality standards, building the weavers' communication, negotiation skills with their members and the external buyers as well.



PERFORMANCE OF SUCCS			
#	Head	2010	2011
1	Membership	38	40
2	Production in Value	Rs. 6.4 Lakhs	Rs. 11.37 Lakhs
3	Sales	Rs. 8.3 Lakhs	Rs. 14.6 Lakhs
4	Net Profit	Rs. 0.4 Lakhs	Rs. 1.4 Lakhs
	Member Funds	Rs. 3800	Rs. 4000
5	Member Savings	Rs. 1.28 Lakhs	Rs. 2.99 Lakhs
6	Loan outstanding	Rs. 9.2 Lakhs	Rs. 12.4 Lakhs
8	Debt to equity ratio	3:1	3:1

### Sri Nava Durga MACS (Origin: August 2008)

Around 120 kilometers from Vishakapatnam, Sri Nava Durga MACS is located in a village named Bodham in Rajam Mandal. This producer enterprise is known for its quality weaving. Taking Sri Umachandra Sekhara MACS (SUCCS) as a model, this enterprise evolved as a group with members who render a high quality production. This is the producer organization that started earning profits from the first year itself and is also continuing the trend in terms of all other financials also.

PERFORMANCE OF SNDMACS			
#	Head	2010	November 2011
1	Membership	15	15
2	Production	Rs.4.3 Lakhs	Rs. 5.4 Lakhs
3	Sales	Rs.3.5 Lakhs	Rs. 8.5 Lakhs
4	Profit	Rs. 0.6 Lakhs	Rs. 1.01 Lakhs
5	Member funds	Rs. 1400	Rs. 1600
6	Member savings	Rs. 29050	Rs. 53756



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7	Debt	Rs. 3.5 Lakhs	Rs. 4.03 Lakhs
8	Loan Outstanding		Rs. 2.01 Lakhs

### Etikoppaka MACS (Origin: October 2008)

Etikoppaka is a village located 65km away from Vishakapatnam, Andhra Pradesh. This village has more than 225 families working on lacware. Etikoppaka MACS as a collective group produces lac ware items. Etikoppaka is also one of the Rural Tourism sites, where the local artisans are being empowered to transform their village into a tourism site. Under this project the community representatives have formed into a committee (Village tourism Development Committee) and are actively participating in discussions and the preliminary activities. Although the cooperative had a reduced activity in the previous year, the cooperative managed to reduce the loss through continued sales through exhibitions.

PERFORMANCE OF E'MACS			
#	Head	2009-10	2010-2011
1	Membership	9	8
2	Production value	Rs. 1.3 Lakhs	Rs. 71,038
3	Sales	Rs. 1.3 Lakhs	Rs. 98,704
4	Loss	Rs. 0.2 Lakhs	Rs. 9
5	Member Funds	Rs. 900	Rs. 800
	Member savings	Rs. 16, 641	Rs. 21,599
6	Loan outstanding	Rs.75,519	Rs. 56,000

### Siva Sai Garment production and sales society registered under DIC (Origin: Aug 2010)

With local needs arising and a rise in the demand of garments than in plain fabric form, resulted in the formation of the Siva Sai garmenting cooperative in Deveravalsa, Srikakulam district. With an already existing weavers' cooperative in the same village, this was an initiation to make the local people with different skill sets in integration. And with tailors in the village, the scope for creating a group who can come up with garments for the market. The society started with 15 members and an initial investment of Rs. 45000 (aided by Chitrika). The members now have catered to an APCO order worth Rs. 31000 in the first year of inception itself and this has helped to benefit 15 members of the society.

PERFORMANCE OF SSG'		
#	Head	2010-11
1	Membership	15
2	Production value	Rs. 31066



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3	Sales	Rs. 31066
4	Loss	Rs. 2942
5	Member Funds	Rs. 9446
6	Member Deposits	Rs. 1500
7	Loan outstanding	Rs. 45000

## Future Plan

Plan copied from the Chitrika's annual plan & targets. These were the heads prepared during the beginning of the year (during the planning process)

#	Parameters	Annual Target
1	Number of Cooperatives & reach	5 Cooperatives, 600 Artisans
2	Grants	Rs.20 Lakhs
3	Loans	Rs. 20 Lakhs
4	Cooperative Market Reach	Rs. 50 Lakhs
5	Consulting	Rs. 15 Lakhs
6	Projects	
	Cooperative Support	
	Rural Tourism Project – Etikoppaka	
	Customer Education	
	Opinion Leaders Education	
	Knowledge Material for Producers	
	Social Angle - Women Weavers	
	Linking/collaborating with Existing Cooperatives – providing marketing or institutional services	3 cooperatives
7	Staff	1
8	Annual Budget	Rs. 60 Lakhs

## Ponderings

Chitrika like other NGOs faces extraordinary challenges which are different to those faced by the Government and the private sector. Often functioning in an isolated and unsupported environment, we are faced with a set of complex and interrelated challenges relating to our organisation's change mission, increased pressure for accountability and transparency, the need for unquestioned integrity, to maximise limited resources, and the ability to network and position our organisations in an uncertain external and political environment.

- Even if NGOs find external funds to continue their activities, most of the projects work under a frigid frame work, where in the local situations are not pre-analysed or



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even if analysed, the facilitating organizations are not provided time or the kind of flexibility to motivate and implement activities, which may not be a part of the project component but may directly benefit the end user/community. With varied layers in the hierarchical system of the Government, coordinating and implementing at grass root level is often a herculean task

- One of the key challenge or a provoking question raising in the organization is the fact of placing standards in the community and working and standing up to the set expectations/the standards. After over a couple of years of guidance and continuous handholding by Chitrika, the need of the community to follow systems and stand to the quality mark created or built in all these years.
- With interventions with artisans that enabled them to receive better orders and thus better income, one of the concern that Chitrika faces is even when there is an assured increment and incentive in the payments, many of the artisans prefer not to produce/work for the order where there is emphasis laid on the quality standards of the product. Even if the wage rate is almost the double of the market rate, of the varieties prepared by others in the village; weavers tend to drift to weave simple varieties where errors are overlooked.

## Our Team

Designation	Staff	Domain
CEO	Vijaya Switha Grandhi	
Manager	Paresh Badyakar	Business Institution Management
Manager	Saurav Rath	Marketing Management
Manager	P S Rajeshwari	Technology & Design Management
Manager	Yamuna	Information Communication & Knowledge Management
Manager	Manas Kumar Behera	Finance Management & Administration
Manager	Venkat	Marketing Management
Management Trainee	Garima Sharma	Marketing Management
Management Trainee	Santosh	Marketing



		Management
Senior Executive	B Ravi Kumar	Finance Management & Administration
Senior Executive	Savitri	Business Institution Management
Senior Executive	Ravi G	Business Institution Management
Executive	Ratna Kumari	Finance Management & Administration
Executive	Prafulla	Finance Management & Administration

## Community Reflections

The following stories shared by the weavers talk about the significance of institution building and the difference it has made in the life of these artisans.

1. Ankem Trinadha Rao:

Ankem Trinadha Rao comes from a middle class family. He has been part of the Sri Umachandrasekhara MACS (SUCCS) from the last five years and has also been the first President for the society. Prior to being a member of the producer enterprise, he has been weaving for a master weaver in the same village. He shares that, “being a member in the cooperative has helped improve my earnings. There has been a considerable improvement in the income with growing times. With master weaver I used to earn only Rs. 13 per metre where as now he is able to earn Rs. 26 per metre of fabric.” Trinadha Rao’s children who had been studying in a Government school are now being able to afford to study in a Private school with better education standards. “I am happy to have been associated with this enterprise as this has helped me to try my hand in different types of designs. Initially I was familiar with only weaving plain white fabrics of simple 60s and 0s count. Now I have tried with 20/16, 20/80 counts with variety of colour combinations” Working for a master weaver allowed us a continuous income but have a limited knowledge on markets. It was only the local markets which we were aware of, but now we transact with third parties like Fab India, Kalanjali who are well known players in the handloom market. Apart from just the knowledge, we have made profits through direct interactions with the market,, we are in a position to provide bonus top all the members every year, which was not in the case of working under a master weaver.

2. Batta Chinna Rao:

Batta Chinna Rao is a weaver who has been a part of the producer enterprise from since the inception. Batta Chinna Rao shares that “like all my other



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weavers friends, I was also working for a master weaver outside my village. But later when we formed this SUCCS enterprise, now I feel more independent as the society is inside the village and we all are part of it. The income patterns have increased with institutional orders like FAB India and also the range of varieties we weave. Off late after the Fab India order, the income rates differed with that of what the master weaver provides. Therefore for the time being I have stopped weaving for the society as I am able to earn an extra of Rs.100 on a monthly basis. However, the producer enterprise has been able to cater not just the income needs of weavers, but also is providing other services like insurance for weaver families and, educational scholarships for their children. Through the profit earned by the producer enterprise, we are able to share bonus amongst all members annually. This serves as an additional income.

## Legal Identity

- Chitrika is registered under Andhra Pradesh Societies Act, 2001 on 5th October 2005. The Registration number is 1603 of 2005. Memorandum of Association and Articles of Association are available on request
- Chitrika is registered under section 12A of the Income Tax Act, 1961 and with DIT (Exemptions), Andhra Pradesh under section 80G, valid till March 2009 (Reg.No. 1605-07)
- Chitrika is registered under Foreign Contribution (Regulation), Act, 1976. Field Investigations are under the process

## Our Board

#	Name	Occupation/Designation
1	Mr. V.Madhusudhan	M.Com, Development Professional, Director of Access Livelihoods Consulting India Private Limited; has more than 10 years of experience with Producer Business Enterprises
2	Mr. H R Prakash Chairperson	BSc, Development Professional, CEO of Appropriate Reconstruction Training & Information Centre; has more than 30 years experience in varied sectors of development
2	Mr. Abhiram Katta Treasurer	ACA, PGDM -IIM (B) Presently working as a consultant in HSBC, Hyderabad
3	Mrs. Vijaya Switha Grandhi CEO/Secretary	PGDRM IRMA, Development Professional, founder of <i>Chitrika</i> , has more than 5 years experience in artisan livelihoods





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4	Mr. Ashis Panda	PGDRM IRMA, Development Professional, has 5 years experience in with Producer business enterprises involved in organic farming
5	Mr. Rajendra Shaw	Cinema -FTI, Pune, Communication Professional, Founding member of <i>Center for Development Communication</i> (CDC), Hyderabad
6	Mr. Gopi Krishna	TISS, Development Professional, is a founder of <i>Mitan - Crafts Company</i> and has more than 20 years experience in artisan livelihoods
7	Ms. Jhansi	Post Graduate in Women's Studies, Development Professional, has more than 13 years experience in working with various livelihood projects across Andhra Pradesh. Currently with Irrigation Department, Govt. of AP

## ACCOUNTABILITY AND TRANSPARENCY

- ❖ No remuneration, sitting fee or any other form of compensation has been paid since inception of Chitrika to any board member
- ❖ The following reimbursements have been made to board members:
  - Travelling expenses to attend board meetings –
  - Travelling expenses to Ms. Switha Grandhi, CEO during the year for monitoring field activities and training – Rs. 19298
  - No other reimbursement have been made to any board member
- ❖ CEO's remuneration: Rs. 2,40,000/- per year
- ❖ Remuneration of three highest paid staff members
  - Rs.28,100/- per month
  - Rs.18,000/- per month
  - Rs.9500/- per month
- ❖ Remuneration of lowest paid staff member: *Rs.3500/- per month*
- ❖ Staff Details: (as on March 31<sup>st</sup> 2010)

Gender	Paid Full Time	Paid Part Time	Paid Consultants	Unpaid Volunteers
Male	8	0	0	1 (ALC India)
Female	6	0	0	1 (ALC India)

- ❖ All directors are volunteers giving their time pro bono. They are not included in the details above. From ALC India, every year voluntary time is provided to Chitrika in different activities including audit, documentation and other kind of services
- ❖ Distribution of staff according to salary levels

Slab of gross salary (in Rs) plus benefits paid to staff (per month)	Male staff	Female staff	Total staff
Less than 5000	1	2	3
5,000 – 10,000	1	2	3
10,000 – 25,000	3	3	6
25,000 – 50,000	2		2
50,000 – 1,00,000			
Greater than 1,00,000	-	-	-
Total	7	7	14



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- ❖ Total cost of national travel by all staff during the year: Rs. 30560
- ❖ Total cost of international travel by all staff during the year: *Nil*

## **OUR BANKER**

- Andhra Bank, Tirumalgherry branch, Secunderabad -500009

## **OUR AUDITORS**

- M/s. Swamy and Seshadri



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## Audited Statements

### Balance Sheet as on 31st March, 2011

CHITRIKA, HYDERABAD

BALANCE SHEET AS AT 31ST MARCH 2011

LIABILITIES	AMOUNT	ASSETS	AMOUNT
	Rs		Rs
<b>CAPITAL FUND</b>		<b>FIXED ASSETS</b>	
OPENING BALANCE	270643	COMPUTERS	1348
LESS: EXCESS OF EXPENDITURE OVER INCOME FOR THE YEAR	464602	ADDITIONS	3000
			4348
		LESS: DEPRECIATION	2609
			1739
<b>EARMARKED FUNDS</b>		<b>FURNITURE &amp; FIXTURES</b>	
GENERAL & CORPUS FUND	1880	ADDITIONS	7850
INVENTORY FUND	5000		8400
		LESS: DEPRECIATION	16250
			1625
			14625
<b>LOANS &amp; ADVANCES</b>		<b>DEPOSITS</b>	
MR SARATH KUMAR	100000	TDS	23286
M/S DEVELOPMENT CORPORATION	100000	TELEPHONE	1500
MR. L. B. PRAKASH	100000	RENT DEPOSITS	12500
MS. RAJYALAXMI	150000		37286
MS. VIJAYA SWITHA	100000	<b>LOANS &amp; ADVANCES</b>	
MR. KRISHNA GOPAL	130000	ADV REC GARMENTING	1936
MR. R. K. ANIL	150000	ADV REC DEVARAVALLA COOP	1940
MS. VUHA SOUTJANYA	930000	ADV REC ETIKOPPAKA COOP	2999
		ADV REC NILENDU	600
<b>GRANTS UNSPENT</b>		ADV REC RAJESHWARI	1999
IHD SCHEME	3262500	ADV REC RAVI GAVIDI	3434
		ADV REC RAVI KUMAR	84
		ADV REC VIJAYA SWITHA	8496
		ADV REC YAMUNA PRAKASH	40990
		ADV REC PARESH	1000
		ADV REC PRIYA	500
			63978
<b>CARRIED FORWARD,</b>	<b>4005421</b>	<b>CARRIED FORWARD</b>	<b>117628</b>

CONTD.





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

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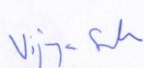
## Income & Expenditure statement for the year ended 31<sup>st</sup> March, 2011

**CHITRIKA, HYDERABAD**  
INCOME & EXPENDITURE STATEMENT FOR THE YEAR ENDED 31ST MARCH 2011

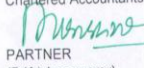
EXPENDITURE	IG	GRANT	TOTAL	INCOME	IG	GRANT	TOTAL
TO SALARIES	504381	337032	841413	BY REIMBURSEMENT INCOME	27343	0	27343
TO CONSULTING CHARGES	35958	0	35958	BY CONSULTING INCOME	607978	0	607978
TO GRANT UTILIZATION-APTDC	0	376815	376815	BY APTDC RT PROJECT	0	189140	189140
TO GRANT UTILIZATION-FF SYMPOSIUM	0	182920	182920	BY SYMPOSIUM FF	0	195697	195697
TO TRAINING EXPENSES	19057	3647	22704	BY SERVICE INCOME	116844	0	116844
TO DONATION UTILIZATION-GIVE	0	60170	60170	BY DONATIONS	0	305450	305450
TO CLUSTER LEVEL EXPENSES	63353	60875	124228	BY INTEREST INCOME	4439	2430	6869
TO ADMINISTRATIVE EXPENSES	102934	91368	194302	BY MISCELLANEOUS INCOME	27362	3581	30943
TO OTHER EXPENSES	78467	23655	102122				
TO DEPRECIATION	0	4234	4234	BY EXCESS OF EXPENDITURE OVER INCOME	20184	444418	464602
	<b>804150</b>	<b>1140716</b>	<b>1944866</b>		<b>804150</b>	<b>1140716</b>	<b>1944866</b>

FOR CHITRIKA

  
 PRESIDENT  


  
 SECRETARY

Vide our Report of Even Date  
For SWAMY & SESHADRI  
Chartered Accountants

  
 PARTNER  
(B. Krishnaswamy)
 